



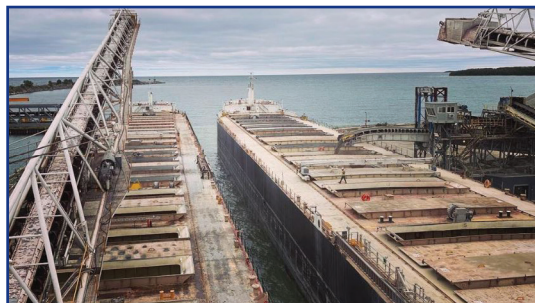
LOUISIANA

Louisiana's Maritime Industry Reflects Louisiana Values

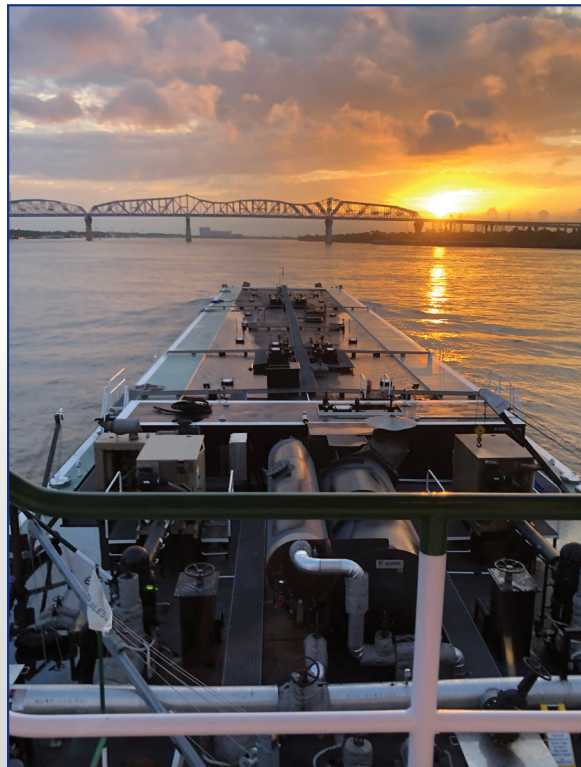
JOBS COMMERCE ENERGY SAFETY

Louisiana, the most important maritime state in the country, is defined by its relationship with its waters. That relationship permeates all aspects of life in Louisiana: culture, food, art, and industry. All are intrinsically linked to the waterways.

As the meeting place of the Mississippi River and the Gulf of Mexico, Louisiana connects the heartland of America with the wider world. Just as Louisiana has been a crossroads of history, peoples, and cultures, so too is it a crossroads of American goods and international markets.



More than 530 million tons of freight, worth more than \$59 billion, move through Louisiana's 5,000 miles of navigable waterways every year, making Louisiana the most critical link in American Maritime.



Louisiana is also critical to American energy independence, moving and refining more energy products than almost any other state. These critical functions are safeguarded by the Jones Act, which ensures that sensitive cargos are moved by American mariners on American vessels. Louisiana is the number one state for maritime jobs because of the Jones Act.

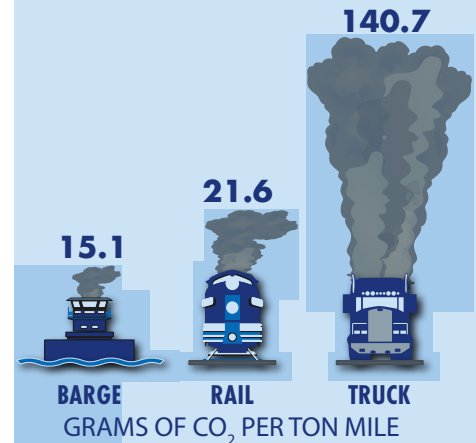
Nearly \$13.7 billion worth of fuel oil is moved by barge in Louisiana every year, helping move people and goods all over the country and the world.

Louisiana is one of the top shipbuilding states, with more than 6,600 workers directly employed by the shipbuilding industry.

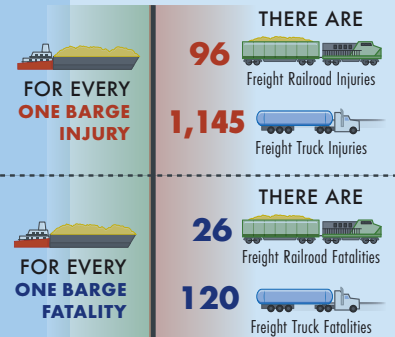


POSITIVE ENVIRONMENTAL IMPACT

WHICH MODE IS THE MOST ENVIRONMENTALLY FRIENDLY?



WHICH MODE IS THE SAFEST?



LOUISIANA

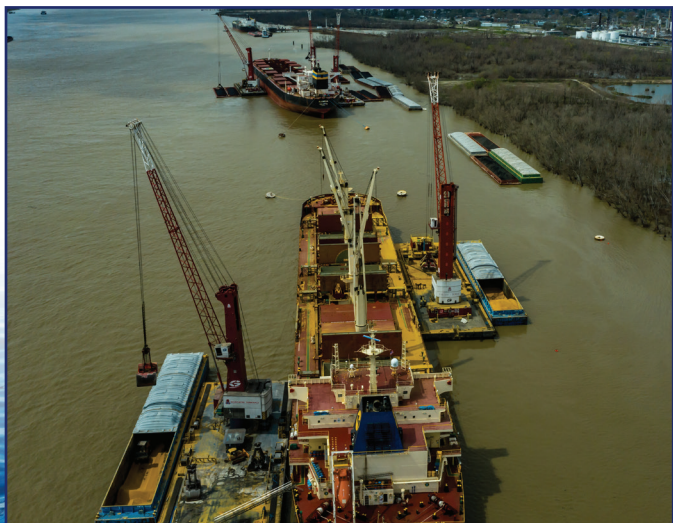
The industry provides thousands of well paying careers in Louisiana, more than anywhere else in the country. These non-exportable jobs offer strong opportunities for advancement without the need for a college degree, or college debt.



Tugboat captains are licensed every 5 years by the Coast Guard and have a minimum of 11,520 hours of training – more than a commercial airline pilot – ensuring the safety of the waterways.



Thanks to the Jones Act, goods moved domestically on Louisiana waters are moved by American-owned, American-crewed, and American-built vessels. These vessels are the eyes and ears of the waterways – helping provide security to the nation.



LOUISIANA ECONOMIC IMPACT

HOW DOES MARITIME SUPPORT LOUISIANA JOBS?

70,780
JOBS

\$4.2 BILLION
MILLION IN LABOR INCOME

HOW DOES THE TUGBOAT, TOWBOAT AND BARGE INDUSTRY BENEFIT THE LOUISIANA ECONOMY?

\$4.4 BILLION
CONTRIBUTED TO THE STATE GDP

\$836 MILLION
IN STATE AND LOCAL TAX REVENUE

ABOUT AWO

The **American Waterways Operators** is the tugboat, towboat and barge industry's advocate, resource and united voice for safe, sustainable and efficient transportation on America's waterways, oceans and coasts. Industry vessels move more than 665 million tons of America's commerce each year on the U.S. inland and intracoastal waterways, the Atlantic, Pacific and Gulf Coasts and the Great Lakes.

For more information about the importance of waterway transportation, please contact AWO at **(703) 841-9300** or visit AWO's website at **www.americanwaterways.com**.

Information and data sources: AWO, National Waterways Foundation and US Chamber of Commerce

