



NEW YORK

New York's Maritime Industry Reflects New York Values

JOB SUSTAINABILITY TRADE SAFETY

Maritime is a critical part of New York's legacy and its future. Today's industry is a reflection of New York values.

Together we promote:

- A robust workforce
- Living wage jobs
- A strong economy
- Environmental sustainability



New York shares the largest port on the East Coast – the Port of New York and New Jersey – which is one of the most important transportation hubs for the country. Thousands of hardworking men and women move vital goods into and across New York on the state's waterways system. These workers are the backbone of New York's thriving maritime industry.

The maritime industry provides New Yorkers with well-paying entry-level jobs that don't require advanced degrees, and experienced mariners routinely earn six figure salaries. Maritime companies are proud to support their employees' careers by offering programs that help pay for training and advancement, and New Yorkers are proud to be part of an industry that keeps American commerce moving in a safe and environmentally responsible way.

Marine transport is the safest and greenest mode of freight transportation, emitting lower levels of greenhouse gasses than truck or rail. And the U.S.-flag maritime fleet will be critical to the construction of New York's offshore wind farms to help meet the state's ambitious wind energy goals.



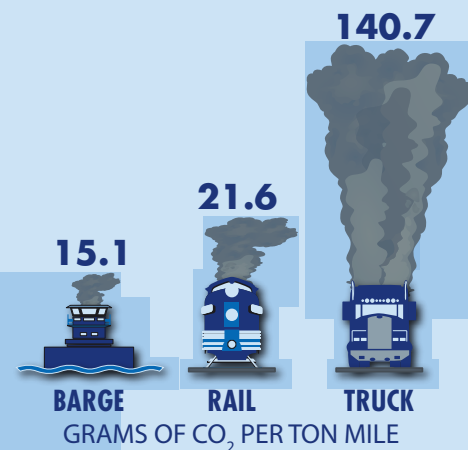
More than 20 million tons of energy products are safely moved by barge in New York every year. This is far safer than moving them through our neighborhoods and cities by rail or highway.

Nearly \$100 billion worth of manufactured goods (electronics, machinery, clothing, etc.) are moved on New York's waterways every year. New York is a critical gateway in the efficient movement of products we use every day.

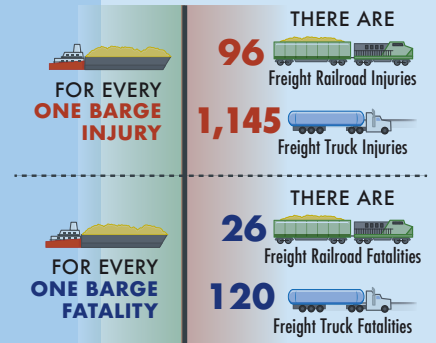


NEW YORK ENVIRONMENTAL IMPACT

WHICH MODE IS THE MOST ENVIRONMENTALLY FRIENDLY?



WHICH MODE IS THE SAFEST?



NEW YORK



◀ *The maritime industry provides thousands of well-paying jobs in New York. These non-exportable jobs offer ladders of career advancement without the need for a college degree, or college debt.*

The maritime industry is essential to New York's plan to lead the nation in offshore wind installation. U.S. vessels will play a key role in the buildout and operation of wind farms that will provide clean power to millions of New Yorkers.



Tugboat captains are licensed every 5 years by the Coast Guard and have a minimum of 11,520 hours of training – more than a commercial airline pilot.



NEW YORK ECONOMIC IMPACT

HOW DOES MARITIME SUPPORT NEW YORK JOBS?

MARITIME INDUSTRY

31,330
TOTAL JOBS

\$2.6 BILLION
LABOR INCOME

HOW DOES MARINE TRANSPORT BENEFIT NEW YORK'S ECONOMY?

INDUSTRIES DEPENDENT ON MARINE TRANSPORT

\$32 BILLION
TOTAL OUTPUT

\$4.4 BILLION
LOCAL PURCHASES

ABOUT AWO

The **American Waterways Operators** is the tugboat, towboat and barge industry's advocate, resource and united voice for safe, sustainable and efficient transportation on America's waterways, oceans and coasts. Industry vessels move more than 665 million tons of America's commerce each year on the U.S. inland and intracoastal waterways, the Atlantic, Pacific and Gulf Coasts and the Great Lakes.

For more information about the importance of waterway transportation, please contact AWO at **(703) 841-9300** or visit AWO's website at www.americanwaterways.com.

Information and data sources: AWO, NWE, U.S. Chamber of Commerce

