

# CONVENTION SPECIAL

- CONFERENCE DETAILS -



## **The American Waterways Operators Spring Convention**

The Mandarin Oriental Hotel

Washington, DC

April 19-21, 2016



Tuesday, April 19, 2016	
7:00 am – 8:00 am	<b>Networking Breakfast</b> Oriental Ballroom Foyer <i>All Members &amp; Invited Guests Welcome</i>
8:00 am – 9:00 am	<b>Common Issues Council Session I</b> Oriental Ballroom <i>All Members &amp; Invited Guests Welcome</i>
9:00 am – 10:00 am	<b>Keynote Speaker and Special Discussion Session: RDML Paul Thomas, Assistant Commandant for Prevention Policy, U.S. Coast Guard</b> Oriental Ballroom <i>All Members &amp; Invited Guests Welcome</i>
10:00 am – 11:00 am	<b>Common Issues Council Session II</b> Oriental Ballroom <i>All Members &amp; Invited Guests Welcome</i>
11:00 am – 12:00 pm	<b>Joint Meeting of the Inland Dry and Inland Liquid Sector Committees</b> Oriental Ballroom <i>All Members &amp; Invited Guests Welcome</i>
12:00 pm – 1:30 pm	<b>Regional Board Luncheons: Atlantic, Midwest &amp; Ohio Valley, Pacific, and Southern</b> Portrait, Garden II, Muse, and Garden I <i>Regional Board Members Only</i>
1:30 pm – 2:30 pm	<b>Coastal Sector Committee</b> Oriental Ballroom <i>All Members &amp; Invited Guests Welcome</i>
2:30 pm – 3:30 pm	<b>Harbor Services Sector Committee</b> Oriental Ballroom <i>All Members &amp; Invited Guests Welcome</i>
3:30 pm – 4:30 pm	<b>Public Affairs Forum</b> Oriental Ballroom <i>All Members &amp; Invited Guests Welcome</i>
4:30 pm – 5:30 pm	<b>Barge-In Preparatory Session</b> Oriental Ballroom <i>All Members Welcome</i>
6:00 pm – 7:30 pm	<b>Spring Convention Reception</b> Garden Terrace <i>All Members &amp; Invited Guests Welcome</i>
7:30 pm – 9:00 pm	<b>* Congressional Dinner with Congressman Duncan Hunter</b> Gallery <i>All Members Welcome</i>

\* Political campaign contribution required to attend; please contact Joe Manion at [jmanion@americanwaterways.com](mailto:jmanion@americanwaterways.com) with questions and for additional information.



Wednesday, April 20, 2016	
All Day	<b>Barge-In</b> Oriental Ballroom <i>More information about Barge-In transportation will be provided at the event.</i>
6:30 pm – 8:00 pm	<b>* Congressional Dinner with Senator John Thune</b> Gallery <i>All Members Welcome</i>
Thursday, April 21, 2016	
6:30 am – 7:30 am	<b>Networking Breakfast</b> Oriental Ballroom Foyer <i>All Members Welcome</i>
7:30 am – 8:00 am	<b>Annual Membership Meeting</b> Oriental Ballroom <i>All Members Welcome</i>
8:00 am – 11:00 am	<b>Board of Directors Meeting</b> Oriental Ballroom <i>All Members Welcome</i>

\* Political campaign contribution required to attend; please contact Joe Manion at [jmanion@americanwaterways.com](mailto:jmanion@americanwaterways.com) with questions and for additional information.

THANK YOU TO OUR CONVENTION SPONSORS



PETROLEUM SERVICE CORPORATION

Common Issues Council



AMERISAFE

Harbor Services Sector Committee



**Lyon**  
SHIPYARD

Inland Dry & Inland Liquid Sector Committees



**Marine**  
News

Public Affairs Forum

*Sail with Experience®*



**WQIS**

Spring Convention Reception



Thursday Networking Breakfast



# REGISTERED SPRING CONVENTION ATTENDEES

ALPHABETICAL BY COMPANY (AS OF 3/18/16)

Name	Company
Darren Gautreaux	AccuTrans
Toni Macksey	AccuTrans
Gary Osorno	AccuTrans
Chase Osorno	AccuTrans
Jeff Keifer	AEP - River Transportation
Perry Alexis, Jr.	Alexis Marine, LLC
Mike Alexis	Alexis Marine, LLC
Marty Hettel	American Commercial Barge Line LLC
Mark Knoy	American Commercial Barge Line LLC
Matt Lagarde	American Commercial Barge Line LLC
Paul Tobin	American Commercial Barge Line LLC
Brent Nissen	American River Transportation Company
Tom Hamilton	American Steamship Owners Mutual P & I
Matt Stump	Andrie Inc.
Kelly Bryant	AON Risk Services
Courtney Jones	AON Risk Services
Philip Kuebler	Bay-Houston Towing Co.
Larry Perryman	Bay-Houston Towing Co.
Patrick McNulty	Bayou City Pump Company
Beau Bethune	Blessey Marine Services, Inc.
Angie Fay	Blessey Marine Services, Inc.
Clark Todd	Blessey Marine Services, Inc.
Adam Binsfeld	Brennan Marine, Inc.
Tom Marian	Buffalo Marine Service, Inc.
Rich Kreider	Campbell Transportation Company, Inc.
Peter Stephaich	Campbell Transportation Company, Inc.
Mary McCarthy	Canal Barge Company, Inc.
Jim Mundth	Caterpillar Marine
Cherrie Felder	Channel Shipyard Company, Inc.
Jess Steger	Channel Shipyard Company, Inc.
Dennis Steger	Channel Shipyard Company, Inc.
John Kim	ClassNK
Ed McCain	ClassNK
Toru Urushihara	ClassNK
Royce Wilken	ClassNK
Gary Lipely	Conrad Shipyard, L.L.C.
Chris Blanchard	Cooper Consolidated, LLC
Keith Savoie	Cooper Consolidated, LLC
Alan Savoie	Cooper Consolidated, LLC
Robbie Englert	Crouse Corporation
Matt Ricketts	Crouse Corporation
Ketra Anderson	Crowley Maritime Corporation
Art Mead	Crowley Maritime Corporation
Bill Metcalf	Crowley Maritime Corporation
JC Dann	Dann Marine Towing, LC
Steve Furlough	Dann Marine Towing, LC
Jason Wisneski	Dann Marine Towing, LC

# REGISTERED SPRING CONVENTION ATTENDEES

ALPHABETICAL BY COMPANY (AS OF 3/18/16)

Z.David DeLoach	DeLoach Marine Services
Sharon DeLoach	DeLoach Marine Services
Trenton DeLoach	DeLoach Marine Services
Trenton DeLoach	DeLoach Marine Services
Matt Devall	Devall Towing & Boat Service of Hackberry, L.L.C.
Captain William Sullivan	Donjon Marine Co., Inc.
Tommy Echols	E Squared Marine Service, LLC
Andrew Talley	E Squared Marine Service, LLC
Matt Holzhalf	E.N. Bisso & Son, Inc.
Bill McDonald	E.N. Bisso & Son, Inc.
Christina Villiott	Elliott Bay Design Group
Craig Cabiro	Engine Monitor Inc. (W&O)
Tim Swinney	ERL Commercial Marine, Inc.
Bob Aldrich	Evansville Marine
Kyle Aldrich	Evansville Marine
Travis Burton	Evansville Marine
Croft Register	Express Marine, Inc.
Kristy Dutsch	Florida Marine Transporters, Inc.
Kimberly Hidalgo	Florida Marine Transporters, Inc.
Brian O'Daniels	Florida Marine Transporters, Inc.
Susan Hayman	Foss Maritime Company
Susan Hayman	Foss Maritime Company
Scott Merritt	Foss Maritime Company
Ashley Danielson	Genesis Marine, LLC
Austin Golding	Golding Barge Line
Dana Winemiller	Gulfstar Industry
Todd Clower	Harbor Towing & Fleeting, LLC
Sarah Hattier	Harbor Towing & Fleeting, LLC
Deborah Franco	Harley Marine Services
Brian Hughes	Hughes Bros., Inc.
Tim Hughes	Hughes Bros., Inc.
Glenn Hendon	Hunter Marine
Delbert Wilkins	Illinois Marine Towing
Linn Peterson	Independent Consultant
Brett Baugher	Ingram Barge Company
Todd Brown	Ingram Barge Company
Glenn Dotts	Ingram Barge Company
Mark Duley	Ingram Barge Company
Ginger Duncan	Ingram Barge Company
Gary Holman	Ingram Barge Company
Mike Hughes	Ingram Barge Company
Mark Kear	Ingram Barge Company
Dan Mecklenborg	Ingram Barge Company
Holly Normand	Ingram Barge Company
Kim Nowell	Ingram Barge Company
Dave O'Loughlin	Ingram Barge Company
JR Poindexter	Ingram Barge Company
Eunice Ratcliff	Ingram Barge Company

# REGISTERED SPRING CONVENTION ATTENDEES

ALPHABETICAL BY COMPANY (AS OF 3/18/16)

Mike Riley	Ingram Barge Company
Melissa Russell	Ingram Barge Company
David Sehrt	Ingram Barge Company
Kala Shihady	Ingram Barge Company
Teresa Sprouse	Ingram Barge Company
Greg Triplett	Ingram Barge Company
Cathy Hammond	Inland Marine Service
Sarah McGee	James Marine, Inc./Tennessee Valley Towing
Paul Janoush	JANTRAN, INC
Tina Dinsmoor	JB Marine Service, Inc.
George Foster	JB Marine Service, Inc.
Karen Shoot	JB Marine Service, Inc.
John Nugent	Jeffboat LLC
Jonathan Platt	Jensen Maritime
Anil Chandy	JPMorgan Chase
Jim Sartucci	K&L Gates, LLP
Chris Senner	Karl Senner, LLC
John Kindra	Kindra Lake Towing, LP
Jacqueline Kindra	Kindra Lake Towing, LP
Jim Farley	Kirby Corporation
Matt Woodruff	Kirby Corporation
Jeff Parker	Kirby Offshore Marine, LLC
Mark Bourgeois	LeBeouf Bros. Towing, LLC
Erwin Thompson	LeBeouf Bros. Towing, LLC
Troy Matherne	Louisiana CAT
Michael Murzi	Louisiana CAT
Johnny Gaskins	Lyon Shipyard, Inc.
Ken Kimball	Lyon Shipyard, Inc.
George Lyon	Lyon Shipyard, Inc.
Roger Harris	Magnolia Marine Transport Company
David A. Earl	Marathon Petroleum Company, LP
Fred Nyhuis	Marathon Petroleum Company, LP
Joe Keefe	Marine News
Scott Mangan	Marine Systems, Inc.
D. Lynn Strahan	Marine Systems, Inc.
Steve Bryan	Marquette Transportation, LLC
Quent Harris	Marquette Transportation, LLC
James Horton	Marquette Transportation, LLC
Ladonna Knoth	Marquette Transportation, LLC
Chris Myskowski	Marquette Transportation, LLC
Rick Freed	Martin Marine
Buckley McAllister	McAllister Towing
Mike Reagoso	McAllister Towing
Bobby Clinton, III	McAllister Towing of Virginia, Inc.
Elliott Westall	McAllister Towing of Virginia, Inc.
Jamie Long	Middle River Marine, LLC
Teresa DeMeo	Miller's Tug & Barge, Inc.
Matt Baker	Moran Towing Corporation

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ALPHABETICAL BY COMPANY (AS OF 3/18/16)

Jess Robbins	Moran Towing Corporation
Ted Tregurtha	Moran Towing Corporation
Don W. Miller, Jr.	Mt. Vernon Barge Service (TPG)
Matt Nichols	Nichols Brothers Boat Builders
Hugh McCrory	Norfolk Tug Company
Chas Haun	Parker Towing Company, Inc.
James Ash	Poling & Cutler Marine Transportation, LLC
Tava S. Foret	Quality Auditing, LC
Joe McHugh	Rand Logistics, Inc.
Erik Larsen	Rolls-Royce Marine North America
William Mahoney	Safety Management Systems, LLC
Jeff Browning	Sause Bros.
Caitlin Sause	Sause Bros.
Cory Sause	Sause Bros.
Joshua Knichel	Savage Services
Donna Penouilh	Savage Services
Mike Ellis	Settoon Towing, LLC
Alex Pucheu	Settoon Towing, LLC
Josh Dixon	SGS Petroleum Service Corporation
Brian Haymon	SGS Petroleum Service Corporation
Phil Johnson	SGS Petroleum Service Corporation
Michael Eckart	Sherwin Williams Marine Coatings
Kelly M. Teichman	T & T Marine Salvage, Inc.
Patrick Callahan	T. Parker Host
Scott Graves	T. Parker Host
Robin Harmon	TCF Equipment Finance
Kurt Schmitz	TCF Equipment Finance
Joe Shotwell	Team Services, LLC
Johanna Trees	Team Services, LLC
Capt. David A. Foret, Jr.	the ACTion group
Tom Allegretti	The American Waterways Operators
Mary Anastacio	The American Waterways Operators
Dustin Antonello	The American Waterways Operators
Terri Blanchette	The American Waterways Operators
Eleanor Brown	The American Waterways Operators
Jennifer "JB" Bulcao	The American Waterways Operators
Jennifer Carpenter	The American Waterways Operators
Charlie Costanzo	The American Waterways Operators
Lynn Craig	The American Waterways Operators
Debra Duffy-Babiec	The American Waterways Operators
Anne Fazzini	The American Waterways Operators
Tom Horgan	The American Waterways Operators
Matt Kent	The American Waterways Operators
Frank Leach	The American Waterways Operators
Joe Manion	The American Waterways Operators
Mary Mills	The American Waterways Operators
Raffo Minaya	The American Waterways Operators
Craig Montesano	The American Waterways Operators



# REGISTERED SPRING CONVENTION ATTENDEES

ALPHABETICAL BY COMPANY (AS OF 3/18/16)

Lynn Muench	The American Waterways Operators
Holly Riestler	The American Waterways Operators
Carmina Smith	The American Waterways Operators
Caitlyn Stewart	The American Waterways Operators
Amelia Townsend	The American Waterways Operators
Brian Vahey	The American Waterways Operators
Mark Wright	The American Waterways Operators
Adrian Zamfir	The American Waterways Operators
Gregg Thauvette	The Great Lakes Towing Company
Ed Shearer	The Shearer Group, Inc.
Bill Purvis	Thoma-Sea Marine Constructors
Jonathan Benner	Thompson Coburn LLP
Matthew Kaiser	Thompson Coburn LLP
Deona Kalala	Thompson Coburn LLP
Margie Krumholz	Thompson Coburn LLP
Bruce Reed	Tidewater Barge Lines, Inc.
Chris Parsonage	Towing Vessel Inspection Bureau "TVIB"
Capt. Dominique Smith	TradeWinds Towing LLC
Neal Langdon	Trinity - Nabrico
Jo Ann Harris	Trinity Marine
Josh Jemente	Trinity Marine
Jason Knoll	Trinity Marine
Ron Nokes	Trinity Marine Products
Frank Morton	Turn Services, LLC
Ginny Morton	Turn Services, LLC
Mario Munoz	Turn Services, LLC
Colby Hadley	United Marine Solutions
Mike Miller	United Marine Solutions
Jeremy Miller	United Marine Solutions
RDML Paul Thomas	United States Coast Guard
Molly Isnardi	Upper River Services
Lee Nelson	Upper River Services
Rick Iuliucci	Vane Brothers Company
John Bowie	Vane Line Bunkering Inc.
Sid Mizell	VT Halter Marine
Warren Garner	W&O
David Lamphier	W&O
Harry Diamond	Water Quality Insurance Syndicate
John Ryszetyk III	Water Quality Insurance Syndicate
Paul Rohde	Waterways Council, Inc.
Jan Andrusky	Weeks Marine, Inc.
Steve Brunswick	Weeks Marine, Inc.
Jeff Slesinger	Western Towboat Company
Phil Gran	Willis Marine
Jamie Pyle	Wilmington Tug, Inc.
Hunter Ham	Wood Towing, LLC
Patrick McNeill	Wood Towing, LLC
Sarah Louise Wood Ham	Wood Towing, LLC

## SPRING CONVENTION AGENDAS – TUESDAY, APRIL 19

### **Common Issues Council**

*8:00 a.m. – 11:00 a.m.*

**I. Introduction and Welcome**

**II. Subchapter M**

A presentation and discussion of AWO's comprehensive post-publication action plan to communicate with members about the Subchapter M rule, activate members to review the rule and accompanying policy and guidance, and secure final Coast Guard acceptance of the Responsible Carrier Program as a Towing Safety Management System.

**III. Cyber Risk Management**

A briefing on how other industries have developed and implemented cyber risk management strategies to inform AWO members as the Coast Guard works to address cyber risk management in the maritime domain.

**IV. Keynote Speaker and Special Discussion Session: RDML Paul Thomas**

An address from the Coast Guard's Assistant Commandant for Prevention Policy on the intersection of his team's policy priorities and the tugboat, towboat, and barge industry, including the Coast Guard's and AWO's cooperative work to ensure a smooth transition to Subchapter M.

**V. Jones Act**

A briefing on the American Maritime Partnership's strategy to address pressures on the Jones Act caused by Jones Act opponents, the Puerto Rico debt crisis and the El Faro accident, followed by a briefing on the role of AWO member advocacy during the Barge-In.

**VI. Vessel Incidental Discharge Act**

An update on the effort to enact the Vessel Incidental Discharge Act in 2016 to establish a uniform federal framework for the regulation of vessel discharges, followed by a briefing on the role of AWO member advocacy during the Barge-In.

**VII. Issues Forum/Open Discussion**

**VIII. Adjournment**

### **Joint Meeting of the Inland Liquid and Inland Dry Sector Committees**

*11:00 a.m. – 12:00 p.m.*

**I. Introduction and Welcome**

**II. Panel: Water Resources Development Act of 2016**

A panel discussion featuring experts on inland waterways infrastructure policy and the Water Resources Development Act (WRDA). Panelists will provide insight into the

## SPRING CONVENTION AGENDAS – TUESDAY, APRIL 19

process and policy priorities for WRDA 2016. The discussion will be followed by a briefing on the role of AWO member advocacy during the Barge-In.

### **III. Tank Barge Emissions Best Practices**

A presentation of the member working group-led updates to AWO's Tank Barge Emissions Best Management Practices to ensure that they remain the benchmark for environmental stewardship in the tank barge industry.

### **IV. Issues Forum/Open Discussion**

### **V. Adjournment**

## **Coastal Sector Committee Meeting**

*1:30 p.m. – 2:30 p.m.*

### **I. Introduction and Welcome**

### **II. Election of New Chairman/Vice Chairman**

### **III. Panel: International Issues**

A panel discussion on the latest developments and emerging issues in the formulation and implementation of international maritime standards and guidelines, and how AWO can work with the Coast Guard to ensure they are practicably applied to the Coastal Sector.

### **IV. Issues Forum/Open Discussion**

### **V. Adjournment**

## **Harbor Services Sector Committee Meeting**

*2:30 p.m. – 3:30 p.m.*

### **I. Introduction and Welcome**

### **II. Election of New Chairman/Vice Chairman**

### **III. Discussion: What does AWO need to understand about Harbor Services Sector Committee needs, priorities and concerns?**

Member perspective on what AWO needs to understand about Harbor Services Sector Committee member needs, priorities and concerns to effectively advocate and provide maximum value for members.

### **IV. Issues Forum/Open Discussion**

### **V. Adjournment**

## SPRING CONVENTION AGENDAS – TUESDAY, APRIL 19

### **Public Affairs Forum: Social Media for Industry Promotion and Engagement**

*3:30 p.m. – 4:30 p.m.*

#### **I. Introductions and Welcome**

#### **II. AWO Public Affairs Update**

A report from Amelia Townsend, Director – Public Affairs & Communications, on AWO's public affairs priorities for 2016.

#### **III. Social Media for Industry Promotion and Engagement**

Gain insights into how social media is used in the workplace to engage, educate and inform both employees and external stakeholders. This session will feature a diverse panel of AWO members who are using social media and an attorney with expertise in legal considerations for employee and business use of social media. You will also learn how to plan resources for social media.

##### **a. Making the Business Case & Legal Considerations for Social Media**

An attorney specializing in social media and advocacy will discuss social media and lobbying. Sarah McGee, General Counsel, James Marine, Inc. will discuss employee use of social media and Mark Miller, Vice President, Corporate & Marketing Communications for Crowley Maritime Corporation will discuss how to think and plan and use social media. The group will be providing guidance on both management and employee rights and responsibilities.

##### **b. Best Practices & Case Studies in Social Media Communications**

AWO members will discuss how their companies use social media and offer insights on best practices. The panel includes Jason Torchinsky, partner at Holtzman Vogel Josefiak Torchinsky PLLC; Mark Miller, Vice President Corporate & Marketing Communications, Crowley Maritime Corporation; Austin Golding, Marketing Manager, Golding Barge Line, Inc.; Sarah McGee, General Counsel, James Marine, Inc. and Molly Isnardi, Human Resources Manager, Upper River Services.

#### **IV. Questions & Discussion**

### **Barge-In Preparatory Session**

*4:30 p.m. – 5:30 p.m.*

#### **I. Strategy and Logistics**

A brief overview of the schedule and logistics, with an opportunity for teams to discuss their Barge-In itineraries. AWO's advocacy staff will be available for consultation and to answer questions.