

## VIKAND

Global Leader in Maritime Healthcare since 2011.

- + Supporting over 400 vessels in 2024 with healthcare and medical services onboard
- Supporting over 400,000 Crew Members with over 100,000 annual medical encounters and a Global Network of 1,500 maritime medical professionals.

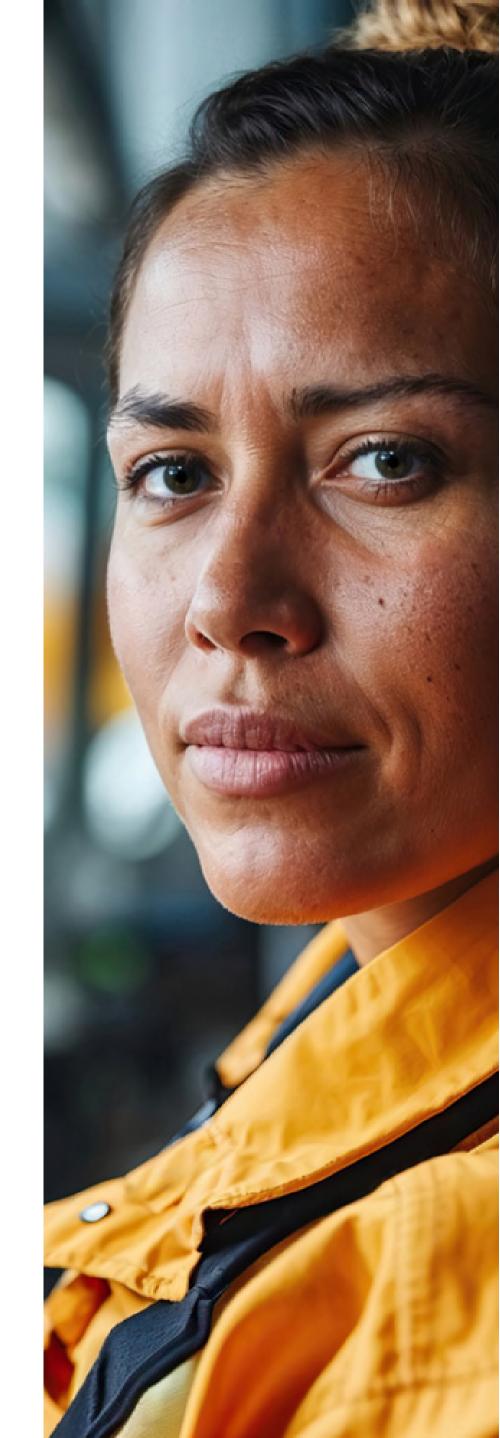
With teams represented across **53 countries**, we provide our clients with the highest quality of care at sea.

Strategic Social Investment

Proactive crew asset management

Crew health and wellbeing as core dimensions of workforce







## Applying Preventative Maintenance to Human Assets

No one lets a main engine run to failure and hopes for the best. We monitor performance, watch for signs, and act early.

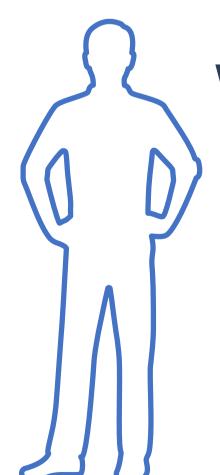
Why should crew health be any different?



Continuous data gathering and monitoring

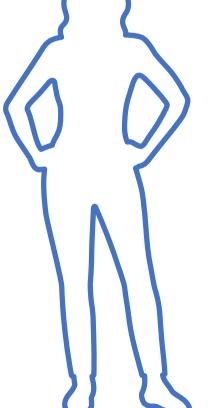


Preventive maintenance to avoid break downs and preserve value



What about our most important asset in shipping





- + Worldwide, a reactive and passive position towards crew wellbeing is yearly costing the industry over 2B USD in (mostly avoidable) medical related claims and diversions
- + 10,000 seafarers are losing their jobs to a chronic disease each year, while according to the ICS the industry will be short of 90,000 senior officers by 2026.

## The 3 Pillars of Predictive Healthcare at Sea

This model mirrors technical maintenance - monitor, forecast, act - for your crew



### **Detection**

Early signs of risk from daily wellness pulse checks



### **Prediction**

Al Identifies patterns before symptoms escalate



### Intervention

Actionable support delivered in real time



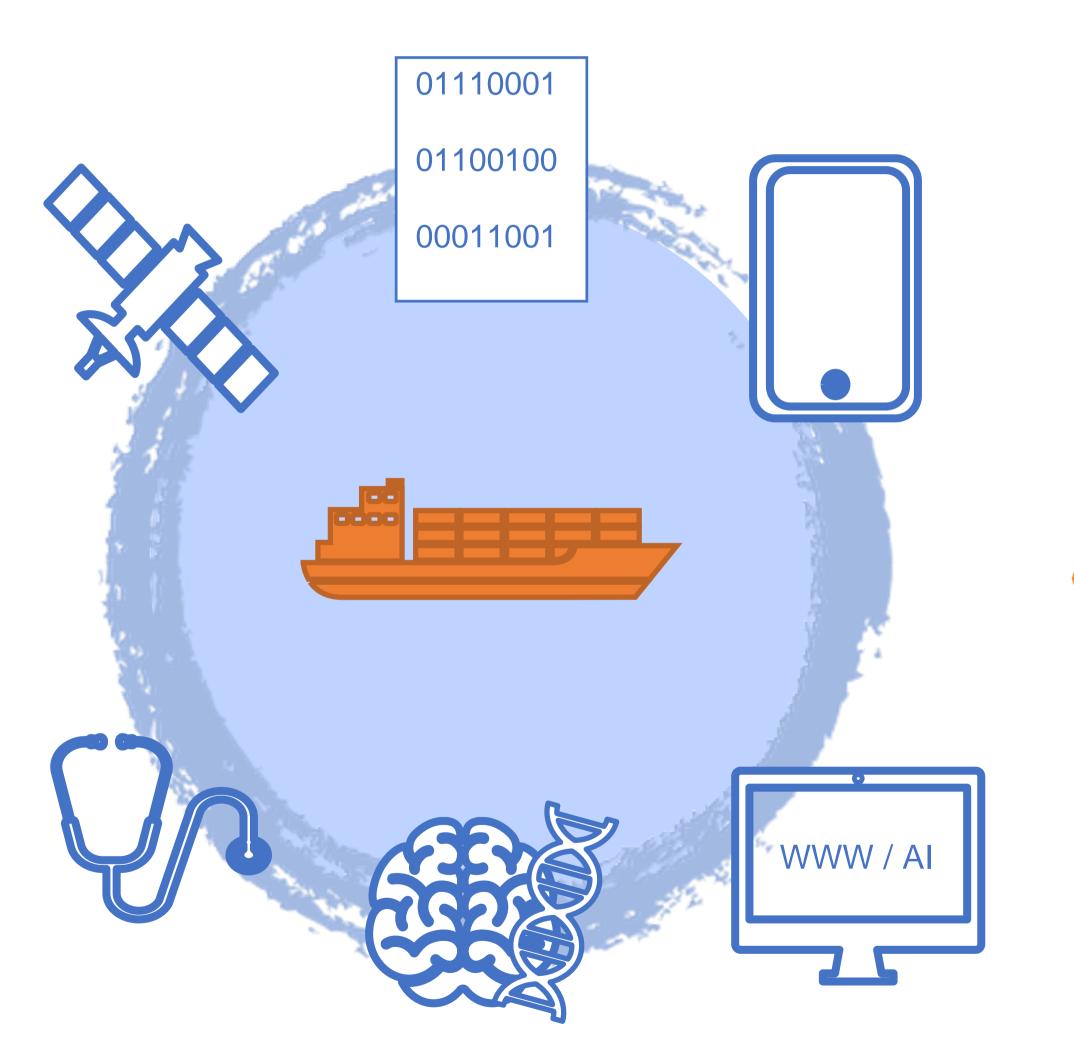
Unlocking the highest level of care for your most important asset

Prediction

Intervention



# Technology Adoption Enabling "Crew Asset Management"



### **Crew Asset Management**

#### Support social connection and mental health

Focus on building daily interaction and emotional resilience, not just providing internet access.

#### Make it easy to seek care

Remove cultural and logistical barriers to getting medical or mental health support while onboard.

#### Provide onboard health education

Use short, focused digital modules to improve awareness and decision-making.

### Monitor and retain experienced crew

Identify and manage chronic conditions early to keep senior officers healthy and on duty.

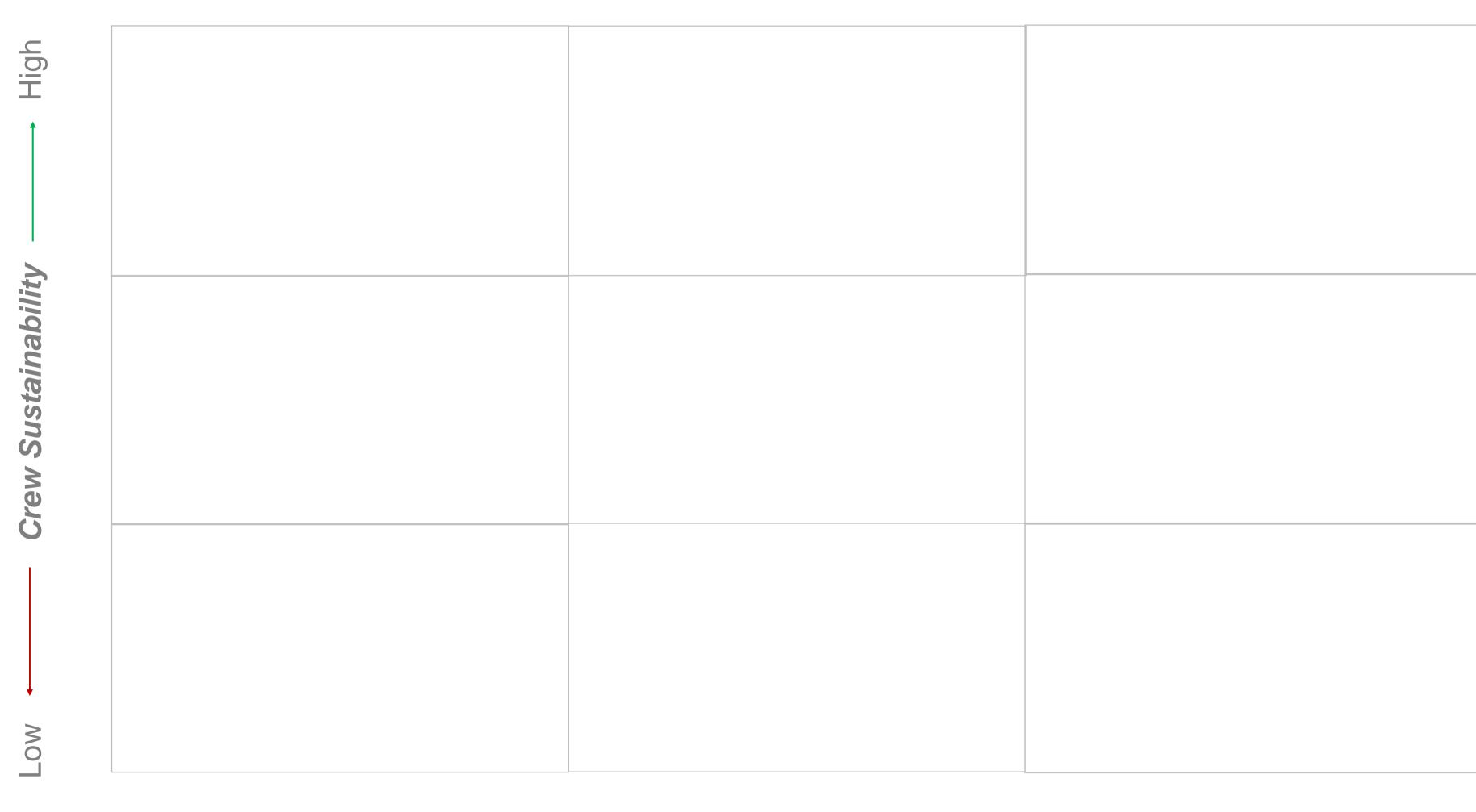
#### Use AI for real-time alerts

Detect patterns in symptoms or behavior that signal emerging risks.

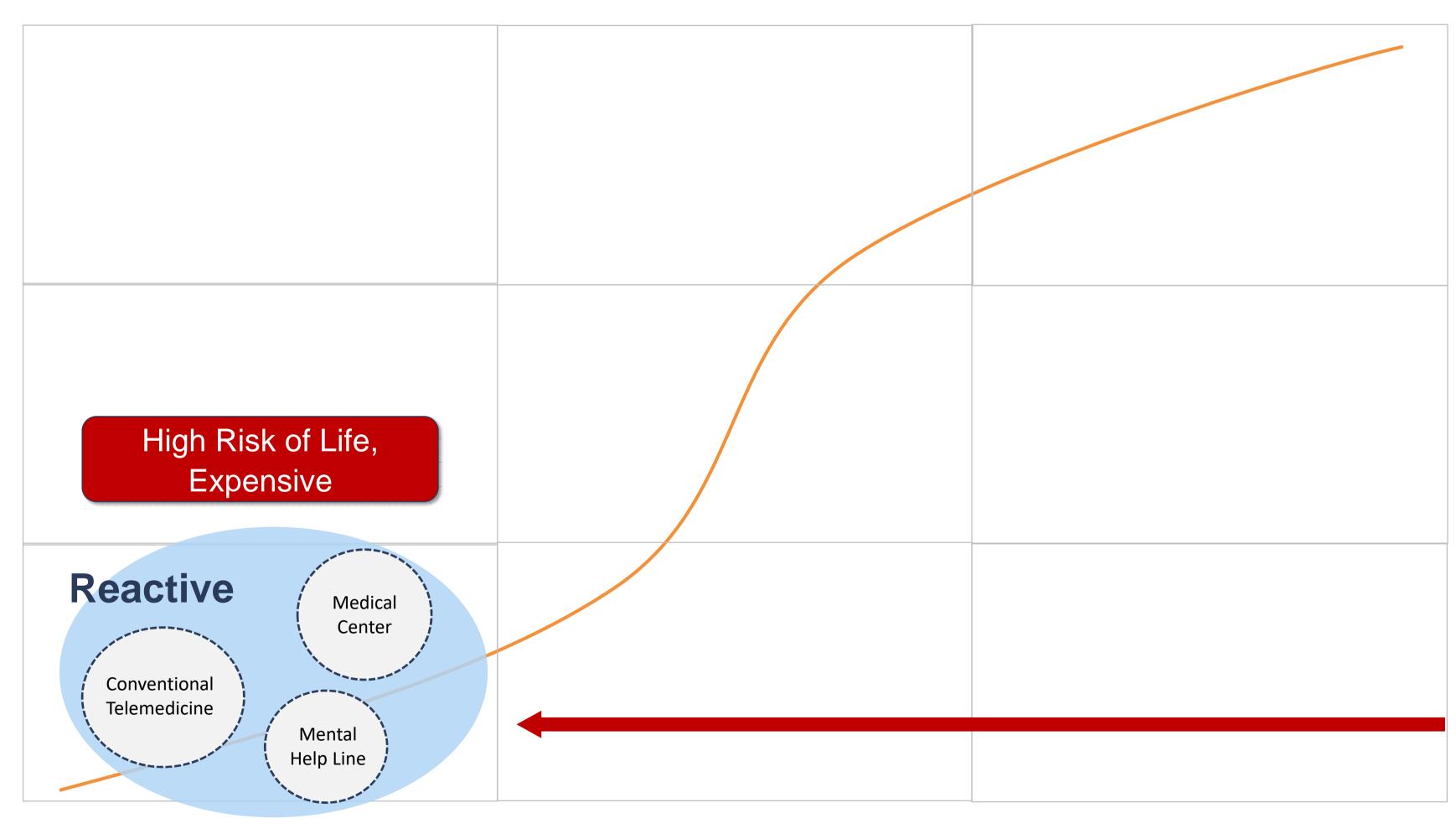
#### Link health data to operational planning

Identify trends that affect staffing, safety, and asset availability before issues arise.









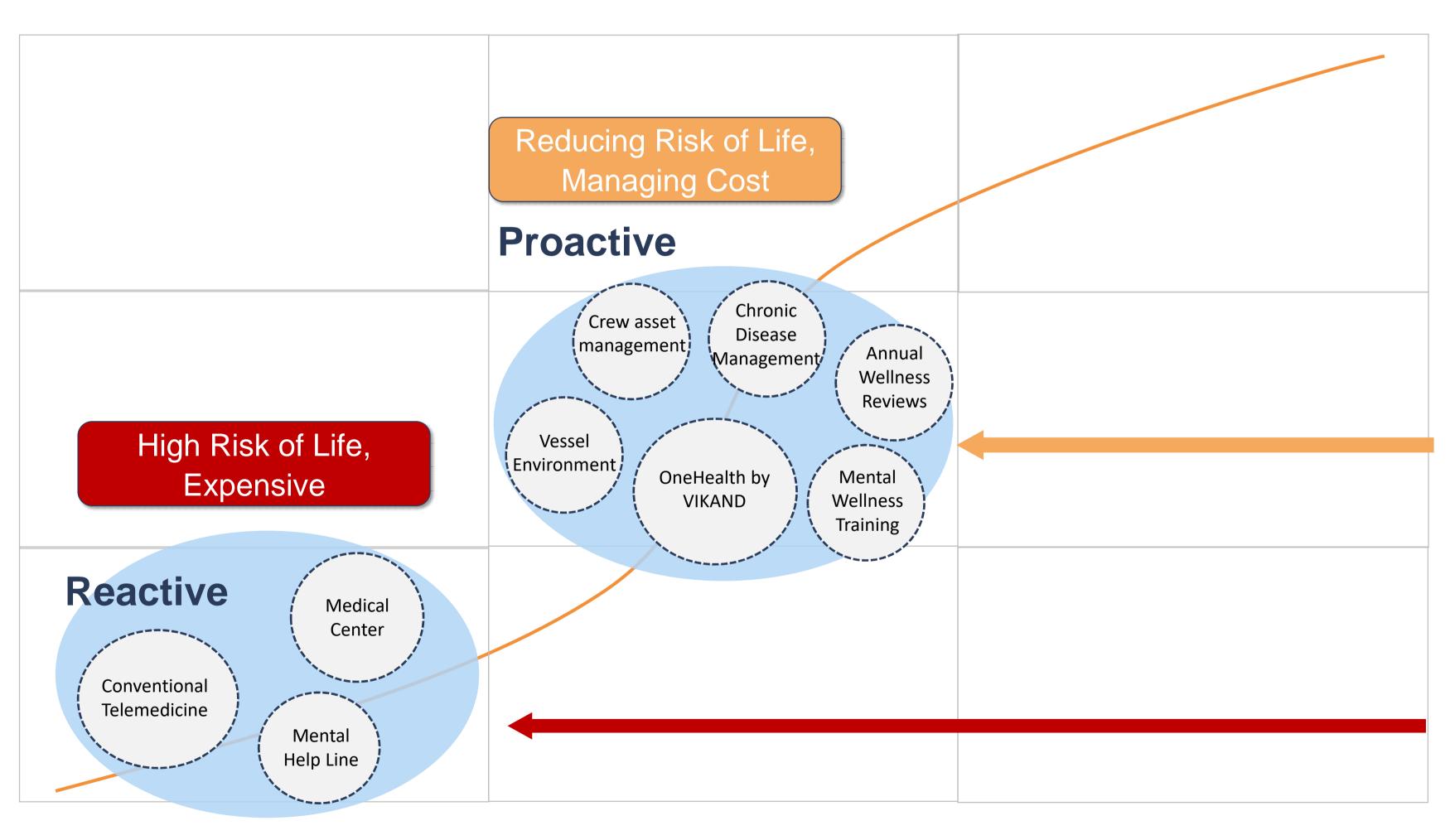
Use of conventional communication methods and ship to shore (doctor) visits, to perform various levels of crisis management

Late

Crew Sustainability

Detection and Intervention Opportunity

Early



Use of Technology, trust and empathy to remove barriers to medical support. Drive earlier intervention, removal of surprises and preserve experience onboard by keeping people healthy.

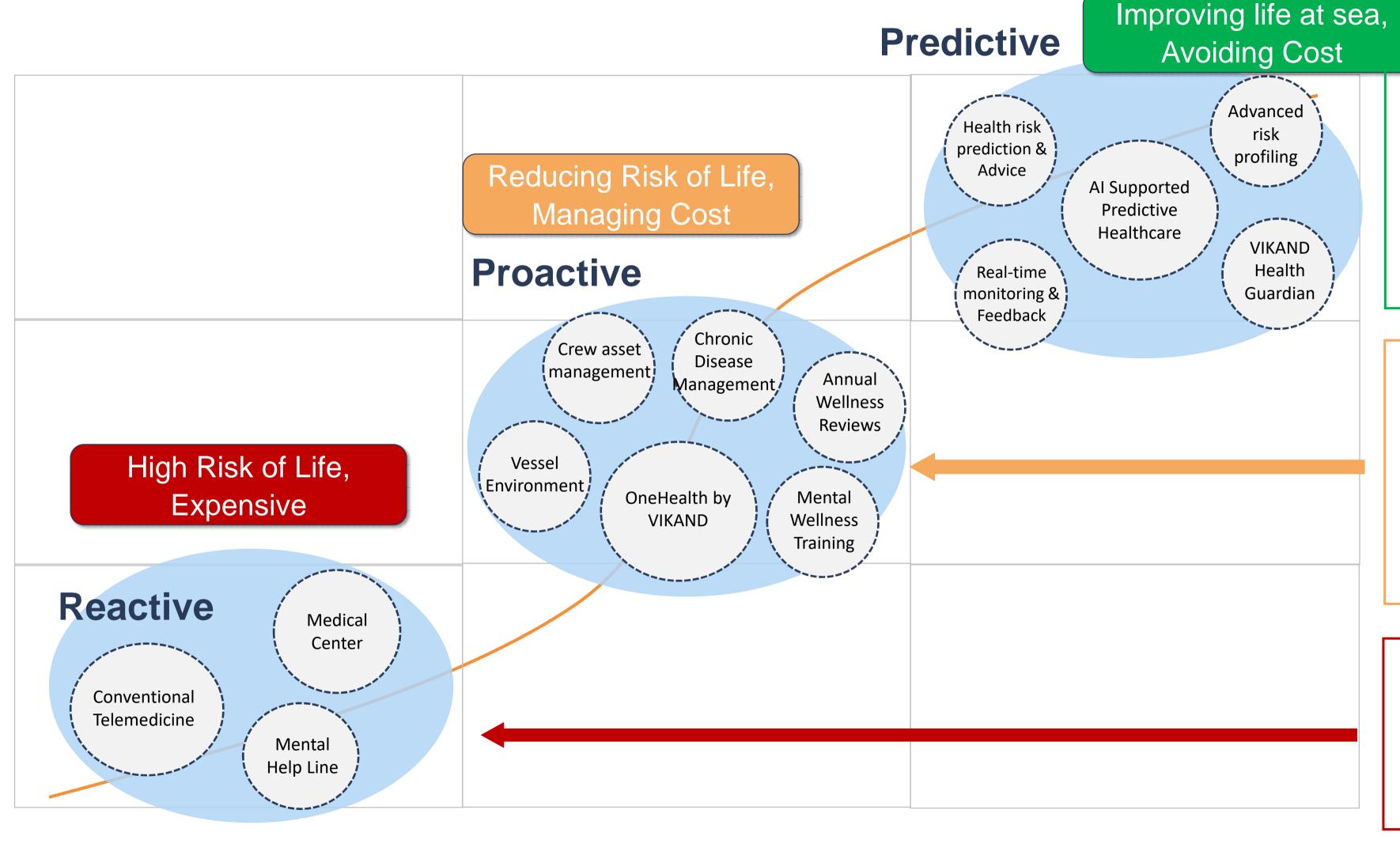
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Late

Crew Sustainability

Detection and Intervention Opportunity

Early



Use of Artificial Intelligence allows real time risk profiling, advice and intervention on a Fleet, Vessel and/or Personal level, leading to enhanced medical risk mitigation.

Use of Technology, trust and empathy to remove barriers to medical support. Drive earlier intervention, removal of surprises and preserve experience onboard by keeping people healthy.

Use of conventional communication methods and ship to shore (doctor) visits, to perform various levels of crisis management

Late

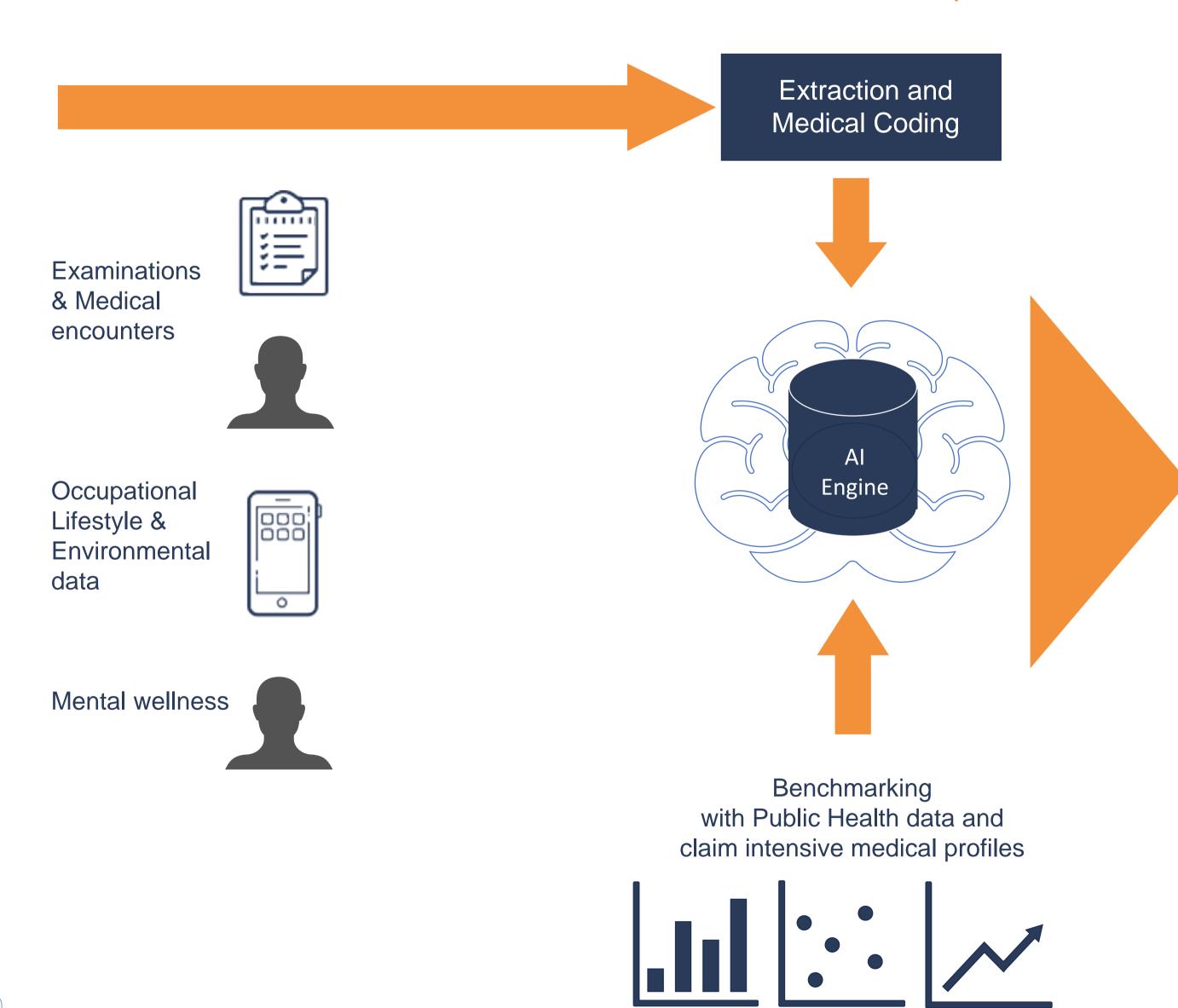
High

Crew Sustainability

Detection and Intervention Opportunity

Early

# Future of Preventative Healthcare; Real Time and Personal



- + Real time feedback
- Early detection
- + Reduction in Risk
- Increase in Healthy Outcomes
- + ROI
- Reduction of Medical diversions,
   Medivacs, and medical Disembarks
- Improved Retention and recruitment



# Example - Crew Wellness Pulse Check

### What it is

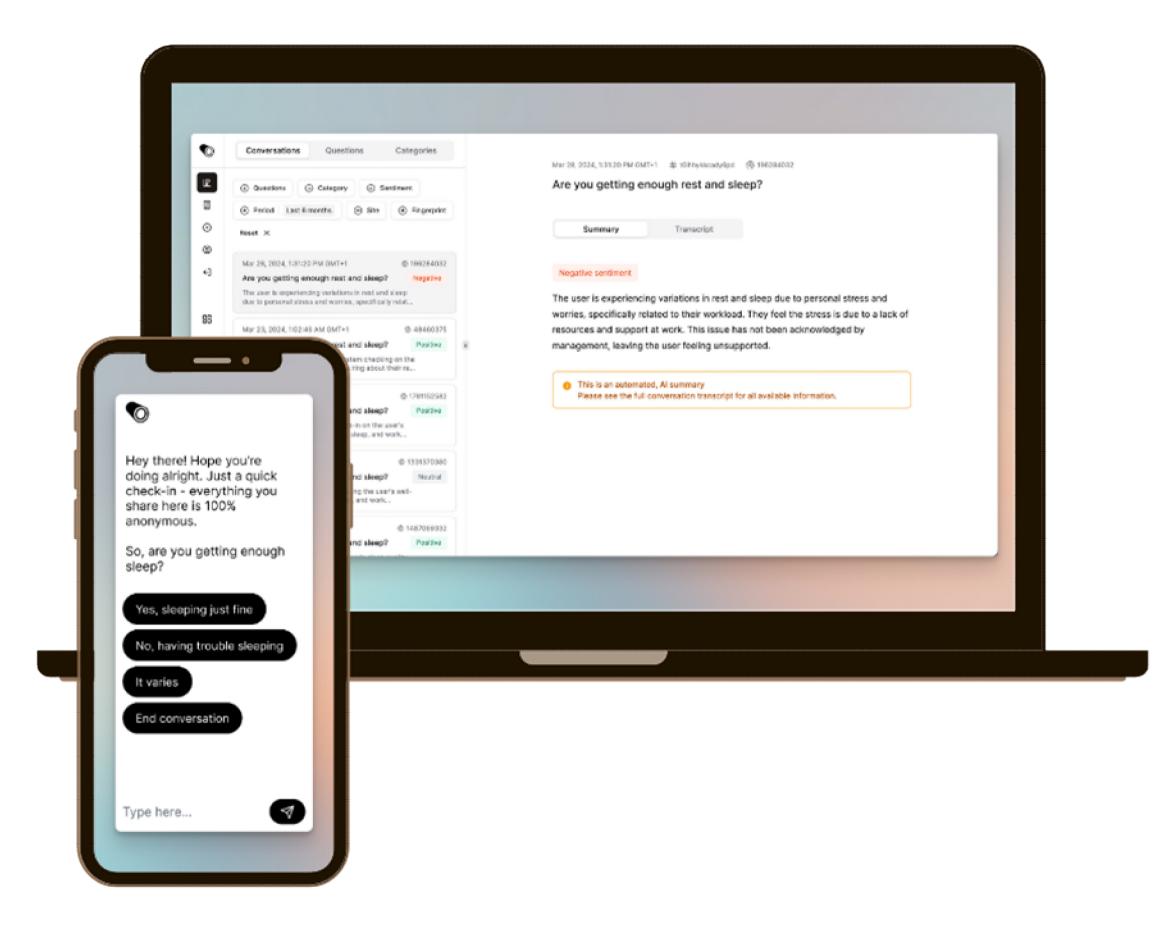
+ A digital wellness check-in completed regularly by each crew member in less than 60 seconds. Tracks symptoms, sleep, stress, fatigue, and mental health indicators.

### **How It Works**

Covering all Crew submits inputs via app or tablet → Al detects health trends → VIKAND's clinical team reviews escalations → Remote consults arranged as needed.

### **Why It Matters**

 Helps catch early signals of illness, fatigue, or distress before they lead to diversions, disembarkations, or leadership gaps.
 Lightweight, scalable, and shoreside-monitored.





# The Crew Pulse Check (Applied AI)













**SAFETY** 



**QA & KNOWLEDGE** 

**ASSESSMENT** 



187 200



**REGULATORY COMPLIANCE** 

#### **Continuous Engagement**

Build stronger ship-shore connections through regular crew dialogue. Automatic check-ins ensure every crew member's voice is heard and valued.

#### Real-time Insights

Gain instant insights from across your fleet. Spot trends early on the Al Dashboard and take proactive steps to improve operations on every vessel.

#### **Data-driven decision support**

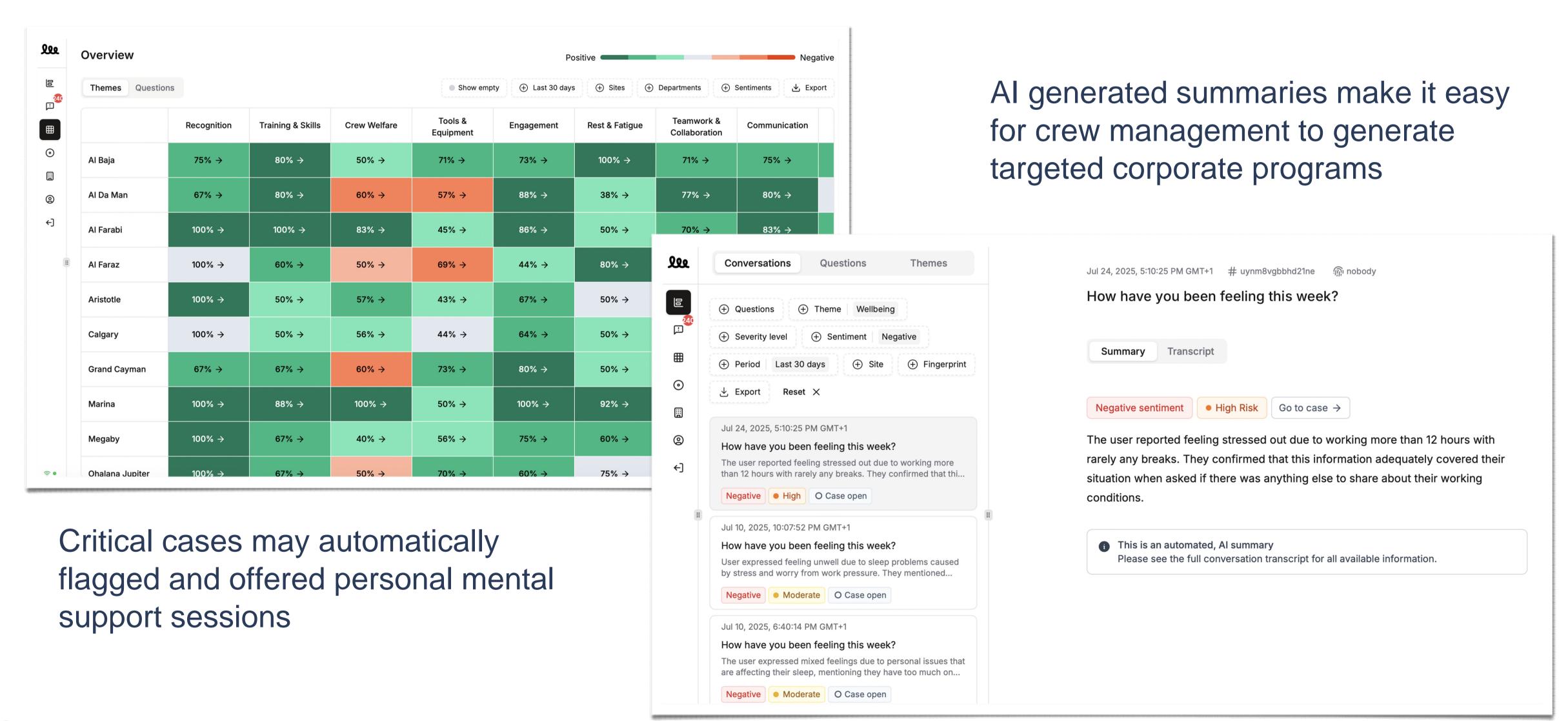
Make informed decisions based on direct crew feedback. Strengthen safety and retention strategies with insights from the heart of vour operations.

#### **Automated Social Compliance**

Stay ahead of new EU ESG regulations with automated compliance monitoring. Transform crew feedback into audit-ready data, making compliance effortless.



### Screenshot: VIKAND Wellness Pulse Check on-line dashboard







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We can because we care