



MISSOURI

Missouri's Maritime Industry Reflects Missouri Values

JOB S COMMERCE ENVIRONMENT SAFETY

Maritime is a critical part of Missouri's legacy and its future. Today's industry is a reflection of Missouri values.

Together we promote:

- A robust, diverse workforce
- A strong economy
- A healthy environment

The culture, geography, and history of Missouri are shaped by America's two longest rivers. The Missouri River cuts across the state, connecting the two largest cities, while the Mississippi River forms the state's eastern border. Working these rivers is as important to modern day Missouri as it was 150 years ago.



Today's maritime transportation industry accounts for thousands of jobs and puts millions of dollars into the pockets of hard-working Missourians. These jobs offer a career that provides a family wage salary and superior benefits without the cost of a college degree. It is a diverse workforce that represents the best of Missouri. The towboat and barge industry contributes nearly half a billion dollars to the state's economy each year, and it does so in a cleaner and safer manner than rail or highway transportation.

Moving goods on the river was the economical and most fuel-efficient method in centuries past, and that remains true today. Thanks to the Jones Act, which ensures that these vessels are all crewed, built, and owned by Americans, the benefits of modern-day river transport are guaranteed to be a part of Missouri's future as well.

Barges safely move billions of dollars' worth of corn, fertilizer, and other agricultural inputs and products to support a thriving export trade.



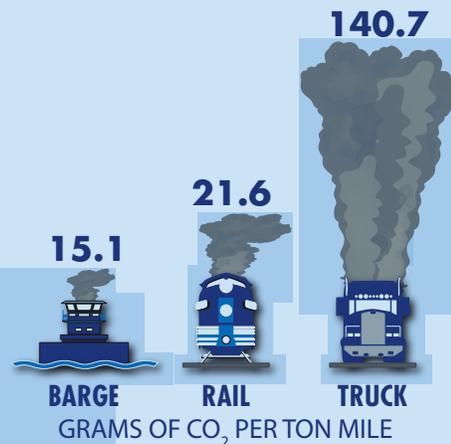
Millions of tons of sand, clay, cement, and gravel are shipped on the Mississippi and Missouri rivers to form the building blocks of American infrastructure.

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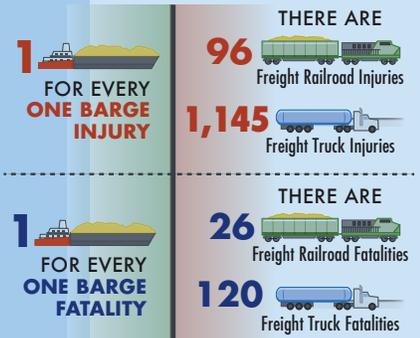


MISSOURI ENVIRONMENTAL IMPACT

WHICH MODE IS THE MOST ENVIRONMENTALLY FRIENDLY?



WHICH MODE IS THE SAFEST?



MISSOURI



◀ Nearly 40 million tons of cargo valued at \$8 billion move safely on Missouri's rivers each year. These vessels are the eyes and ears of the waterways, providing security to the nation.

▶ More than \$4 billion worth of chemicals are shipped by barges in Missouri waters, destined for use in consumer products in the U.S. and around the world.



▼ Towboat captains are licensed by the Coast Guard and have a minimum of 11,520 hours of training - more than a commercial airline pilot.



ABOUT AWO

The **American Waterways Operators** is the tugboat, towboat and barge industry's advocate, resource and united voice for safe, sustainable and efficient transportation on America's waterways, oceans and coasts. Industry vessels move more than 665 million tons of America's commerce each year on the U.S. inland and intracoastal waterways, the Atlantic, Pacific and Gulf Coasts and the Great Lakes.

For more information about the importance of waterway transportation, please contact AWO at **(703) 841-9300** or visit AWO's website at www.americanwaterways.com.

Information and data sources: AWO, Texas Transportation Institute, National Waterways Foundation



MISSOURI ECONOMIC IMPACT

HOW DOES MARITIME SUPPORT MISSOURI JOBS?

MARITIME INDUSTRY

8,790
TOTAL JOBS

\$503.8 MILLION
LABOR INCOME

JOBS SUPPORTED BY THE TOWING INDUSTRY

4,400

\$274 MILLION
TOTAL LABOR INCOME

HOW DOES MARINE TRANSPORT BENEFIT MISSOURI'S ECONOMY?

INDUSTRIES DEPENDENT ON MARINE TRANSPORT

\$37 BILLION
TOTAL OUTPUT

\$13.3 BILLION
GROSS STATE OUTPUT

\$930.4 MILLION
STATE/LOCAL TAX REVENUE

TOWING INDUSTRY CONTRIBUTION

\$427 MILLION
TOTAL CONTRIBUTION TO MO GDP

\$90 MILLION
TOTAL TAX CONTRIBUTION